



AGED CARE FINANCIAL SERVICES

Part of the Affinity Group of Companies



## *Residential Aged Care*

Your Financial Guide to Aged Care

Prepared by Affinity Aged Care Financial Services



## *Contents*

---

<i>Your Guide to Aged Care</i>	1
<i>Fees And Charges</i>	2
<i>Low Means Aged Care Residents</i>	4
<i>How Can Aged Care Financial Advice Help?</i>	5
<i>The Affinity Solution</i>	6
<i>Why Choose Affinity Aged Care?</i>	6
<i>Affinity Aged Care Advisers Are Here To Listen</i>	7
<i>Our Process And Fees Are Fully Transparent</i>	8
<i>Would You Like To Discuss This Further?</i>	8



## *Your Guide to Aged Care*

For most of us, growing older means at some stage we will find it difficult to manage our day to day living activities. You may feel you need help, or you may care for a friend or family member who needs help, but you don't know where to start or what assistance you can access.

There are many different types of aged care services available to support you, whatever your needs, including Residential Aged Care.

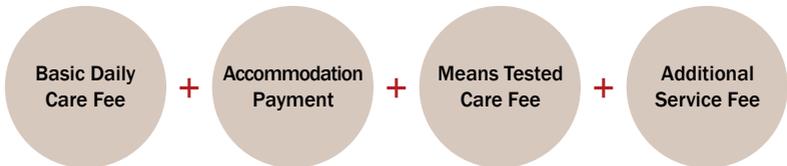
### *Residential Aged Care Facilities*

Sometimes, the best way to receive help and support can be by living in an residential aged care facility, either permanently or for a short stay (called residential respite). You will need to be assessed and approved for residential aged care by the Aged Care Assessment Team (ACAT).



## Fees And Charges

A resident can be asked to pay the following fees



The **BASIC DAILY CARE FEE** applies to all residents of an aged care facility. It is set at 85% of the Centrelink Age Pension (excluding the Pension and the Clean Energy Supplements) currently \$50.66 per day.

**ACCOMMODATION PAYMENTS** are subject to a market price model and aged care facilities are required to publish the market price of their accommodation payments in their brochures, their websites and on the My Aged Care government website ([www.myagedcare.gov.au](http://www.myagedcare.gov.au)).

A market price Refundable Accommodation Deposit (RAD) in excess of \$550,000 will need to be approved by the Aged Care Pricing Commissioner. The calculation of the Daily Accommodation Payment (DAP) is based on the Refundable Accommodation Deposit (RAD) amount and a government set interest rate which is currently 5.96% per annum.

For example, if the market price RAD was \$400,000, the DAP would be \$65.31 per day. Of course you may decide to pay \$200,000 by RAD and \$200,000 by DAP in which case the DAP would be \$32.66 per day. Any amount of RAD you pay will be an exempt asset for the calculation of your pension entitlement. However, payment of a RAD will be included in the asset calculation for the Means Tested Care Fee.



Residents of an aged care facility will be assessed by the government based on their assets and income to determine their capacity to pay a **MEANS TESTED CARE FEE**.

The formula that is applied is:

- 50¢ per dollar of income above \$26,985.40 p.a. (single), \$26,465.40 p.a. each (couple) *plus*
- 17.5% of assets between \$49,000 - \$166,707.20 *plus*
- 1% of assets between \$166,707.20 - \$402,121.60 *plus*
- 2% of assets above \$402,121.60 *minus*
- The accommodation supplement of \$56.59 per day

Income is assessed under the same rules that Centrelink applies for pension entitlements with some exceptions. Assets both within Australia and overseas are assessed at market value. If you are a member of a couple your assets and income will be assessed on a 50/50 basis. The former family home will be assessed at a value of \$166,707.20 (indexed) unless a protected person is living there, in which case the home will be exempt from the assessment (conditions apply).

A protected person includes:

1. a spouse or dependent child
2. a carer, who is eligible to receive an Australian Income Support Payment, who has been living there for at least 2 years or
3. a close relative, who is eligible to receive an Australian Income Support Payment, who has been living there for at least 5 years.

**ADDITIONAL SERVICE FEES** are other amounts agreed between the resident and the aged care facility.



## Low Means Aged Care Residents

A common misconception about moving into an aged care facility is that you will not get in if you do not have enough money. In reality, most aged care facilities need to keep a ratio of people who are financially disadvantaged to receive funding from the government, the exception is extra services facilities.

Your eligibility to have some (or all) of your accommodation costs subsidised by the government is based upon your assets and income. People with assets below \$49,000 and income below \$26,985.40 p.a. (single) or \$26,465.40 p.a. each (couple) will not be required to make a contribution towards their accommodation costs. They will be considered a Low Means Resident and will only pay the Basic Daily Care Fee.

People with assets above \$49,000 or income above \$26,985.40 p.a (single) or \$26,465.40 each p.a. (couple) may be eligible for partial government support towards their accommodation costs should their means tested assessment be less than \$56.59 per day. Your residential care fees are reviewed on a quarterly basis and are subject to change

### *Tom's Example*

For example, Tom is single with income of \$27,000 pa and assets of \$90,000. He would have the ability to contribute as follows:

- The income contribution at 50¢ for each dollar above \$26,985.40 = \$7.30 per annum
- The asset contribution at 17.5% of assets above \$49,000 = \$7,175.00 per annum

*In addition to the basic daily care fee of \$50.66 per day, Tom's accommodation contribution would be \$19.73 per day.*

## How Can Aged Care Financial Advice Help?

Aged Care decisions are complex and specialist advice is needed. The correct structuring of your assets and income can ensure you maximise your pension entitlement, minimise the ongoing cost of aged care and have your estate planning wishes met.

### *Maureen's Example*

*The example of Maureen below shows how seeking financial advice before making any aged care decisions can assist in significantly improving your final outcome.*

Maureen is age 80, widowed and recently entered a residential aged care facility. Her assets comprise of the family home valued at \$400,000 and \$190,000 in her bank account. Maureen currently receives a Centrelink Age Pension of \$898.32 per fortnight which is 98% of the maximum amount payable.

The facility requires a Refundable Accommodation Deposit (RAD) of \$300,000. Maureen does not believe she has any other option except to sell her family home of 50 years to pay for the RAD. She retains the residual in her bank account.

Under this 'sell the family home' scenario, Maureen would be required to pay the basic daily care fee of \$50.66 per day plus a means tested care fee of \$19.66 per day. Her Centrelink Age Pension benefits would reduce to \$835.82 per fortnight.

As an alternative scenario, Maureen could keep and rent her family home. She has been advised that the net rental income would be \$10,000 per annum. Maureen could use \$175,000 from her bank account to pay part of the RAD and the remaining \$125,000 to be paid as a Daily Accommodation Payment (DAP) of \$20.41 per day.

In this 'keep and rent the family home' scenario, Maureen would be required to pay the basic daily care fee of \$50.66 per day, a means tested care fee of \$9.20 per day and a DAP of \$20.41 per day. Her Centrelink Age Pension would reduce to \$804.94 per fortnight however Maureen would also be receiving rental income resulting in an overall improvement in her cashflow of \$1,444 in the first year.



## *The Affinity Solution*

The Affinity Group is a privately owned boutique financial advisory business and we have assisted clients achieve their financial goals for more than 20 years.

Through our three specialist arms, Affinity Wealth, Affinity Aged Care and Affinity Accounting, we work with clients to assist them through the often complex process of planning and structuring the move to a retirement village or aged care facility.

We have our own Australian Financial Services Licence and are not owned or aligned with any financial institution.

Our offices are located in the Sydney CBD, Norwest Sydney and Brisbane CBD.

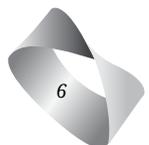
## *Why Choose Affinity Aged Care?*

Entry into aged care can be a challenging time for both the person and their family. The finances are notoriously complex with possible implications for:

- Keeping or selling the family home
- Aged care facility fees
- Centrelink Age Pension/DVA Pension entitlements
- Cash flow requirements
- Potential tax implications
- Intergenerational wealth transfer

Most financial planners have only a limited understanding of aged care financial advice, with many advisers finding it overwhelming. It is very much a 'niche area' that demands specialist attention and hands on experience.

Affinity Aged Care Financial Advisers are your aged care financial specialists. Your loved one's aged care needs are the sole focus of our advice process.



## *Affinity Aged Care Advisers Are Here To Listen*

Each situation is unique and we need to understand it. We will ask a lot of questions as part of our research so the advice we provide can deliver the best financial outcome for you.

We will provide you with a range of financial options so you and your family are empowered to make an informed decision. Our advice is tailored to you and your loved one to deliver better choices and a clear path for the journey ahead.



## *Our Process And Fees Are Fully Transparent*

Affinity Aged Care Financial Services prides itself on providing personalised, easy to understand advice that always puts the needs of clients first and foremost. For this reason, we charge on a fee for advice basis and do not accept commissions from product providers. Under these arrangements, transparency is guaranteed, our interests are aligned only with those of our clients and any potential conflict of interest is eliminated.

## *Would You Like To Discuss This Further?*

For more information or to discuss this further, please phone us on 1300 366 932.



CONTACT US

**1300 366 932**

F (02) 8078 0899 | E [info@affinityagedcare.com.au](mailto:info@affinityagedcare.com.au)

Sydney CBD Office: Level 9, 60 Carrington Street, Sydney NSW 2000

Norwest Sydney Office: Unit 4, 14 Columbia Way, Baulkham Hills NSW 2153

Brisbane CBD Office: Level 8, 141 Queen Street, Brisbane Qld 4000

[www.affinityagedcare.com.au](http://www.affinityagedcare.com.au) | [www.affinitywealth.com.au](http://www.affinitywealth.com.au) | [www.affinityaccounting.com.au](http://www.affinityaccounting.com.au)

#### DISCLAIMER

Affinity Wealth Services Pty Ltd ABN 59 133 479 115 AFSL No 402370 is responsible for the information contained in this guide.

The information is general in nature and is based on rates and thresholds current as at 1 October 2018.

The application of the information in this document will depend on your specific personal circumstances. We recommend you consult a financial adviser whose advice will take into account your particular objectives, financial situation and individual needs.